



## ***MBE Italia Insurance Solutions: A strategic alliance for excellence between MBE and Oliver James Associates***

*Officially launched in January 2018, MBE Italia Insurance Solutions is the brainchild of Muller Beukes Edwardsen (MBE), the actuarial, process improvement and IT financial services consultancy, and Oliver James Associates (OJA), the global specialist recruitment partner to the Financial Services, Professional Services and Commerce and Industry sectors.*

*Andries Beukes, Director of Actuarial Solutions at MBE explains the decision to form the partnership: "MBE and OJA are very similar in their origins, outlooks and business models; both are specialist companies, offering expert, high quality services to a well-defined niche of the Financial Services industry. We have worked with OJA on a number of occasions over the years and welcomed the opportunity to partner with them on this venture."*

*MBE and OJA first collaborated on a large transformation project for a Swiss client in 2012, and the two companies have enlisted the services of each other on a number of occasions since then. "MBE has become a trusted ally over the years, delivering actuarial and risk services of an excellent standard to our clients," says Ben Moses, Director at OJA. "From our side, given our extensive network across Europe, we have been able to provide MBE with resources of the highest calibre for some of their larger projects."*

*There were various contributing factors that made Italy the location of choice for the MBE-OJA partnership, not least of which was OJA's existing presence there. The Milan OJA office opened in 2017 and they have seen terrific growth in the Italian market since then, with a lot of European insurance groups investing in their Italian branches. "Through the Enterprise Risk Management network and actuarial community, we had been approached by a number of businesses to help with their regulatory work. The Italian insurers, particularly those with international reach, have an appetite for niche expertise grounded in wider European experience. MBE, having completed a wide variety of projects throughout Europe and beyond, seemed the ideal partner to provide those services," explains Ben.*

*In a post-Brexit environment, Milan is gaining traction as a financial hub, which is why the city was also selected as the location of the MBE Italia offices. In addition to its opportunities in FinTech, rapid growth in infrastructure and liveability (being 2 hours from the mountains and two hours from the beach), a key to Milan's attractiveness was the hugely capable Luca*

*Rossetti, Director of MBE Italia and Milan local. Luca brings over 15 years' experience in the actuarial industry to the role, along with a vision that is aligned to MBE's strategy. Regarding his decision to join MBE, Luca says "I was fascinated by the entrepreneurial and innovation-friendly approach of the MBE management team, combined with a client-orientated focus, demonstrated over the last few years."*

*"I'm proud to lead the Italian practice, encouraging my team to adopt high standards of excellence, and leveraging on the experience gained in consulting networks around the world to assist clients in Italy and across Europe."*

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***For further details on how MBE can assist with your business please [get in touch](#).***

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